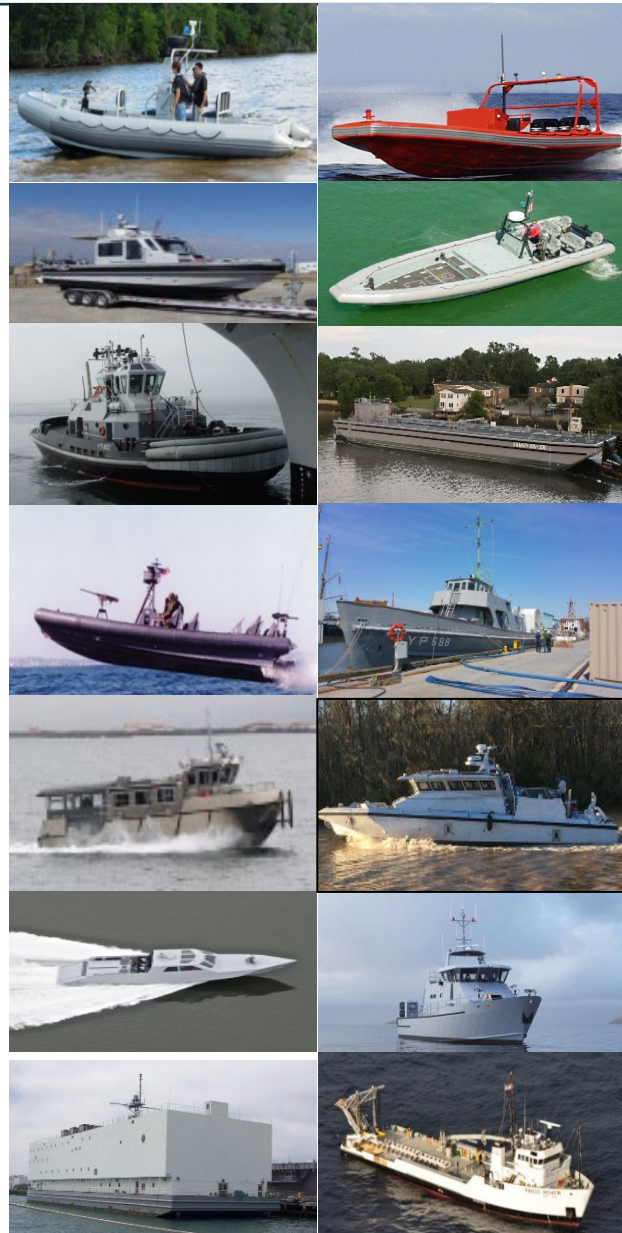
PMS300 U.S. Navy and Foreign Military Sales Boats & Craft

Program Executive Office, Ships



U.S. Navy

Foreign Military Sales

Boats & Combatant Craft

Service Craft & Seaborne Targets

Partnering with Industry to Deliver Product Excellence to the Fleet

The International WorkBoat Show, December 2022

***VISION:** Globally revered Acquisition Professionals, partnered and integrated, in the relentless pursuit of affordable, effective and sustainable maritime systems.*

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PMS300 Overview

Acquisition Programs

- 1 Acquisition Category III
- 3 Acquisition Category IV
- 27 Non-Acquisition Category
- 130+ FMS Cases

FY22 Milestone Summary

51 contract awards / 180 boat and craft deliveries:

- 30 / 19 (F)
- 16 / 64 (G)
- 5 / 97 (T)

We deliver 2 – 4 boats and craft per week, every week of the year, to the U.S. Navy and Allied fleet

People- 5 Divisions, 47 Civilians, 1 Military

3 Product Line Divisions:
- Foreign Military Sales (F)
- Boats & Combatant Craft (G)
- Service Craft & Seaborne Targets (T)

2 Support Divisions:
- ILS (L)
- BFM (P)

PM/Operations:
- Deputy PM
- Technical Director
- Executive Assistant

Products

Commercial-based and Non-Commercial Naval Acquisitions of craft and boats for the Navy, other Dept. of Defense (DoD) and non-DoD customers.

300F – Foreign Military Sales

300G – Boats and Combatant Craft

300T – Service Craft and Seaborne Targets

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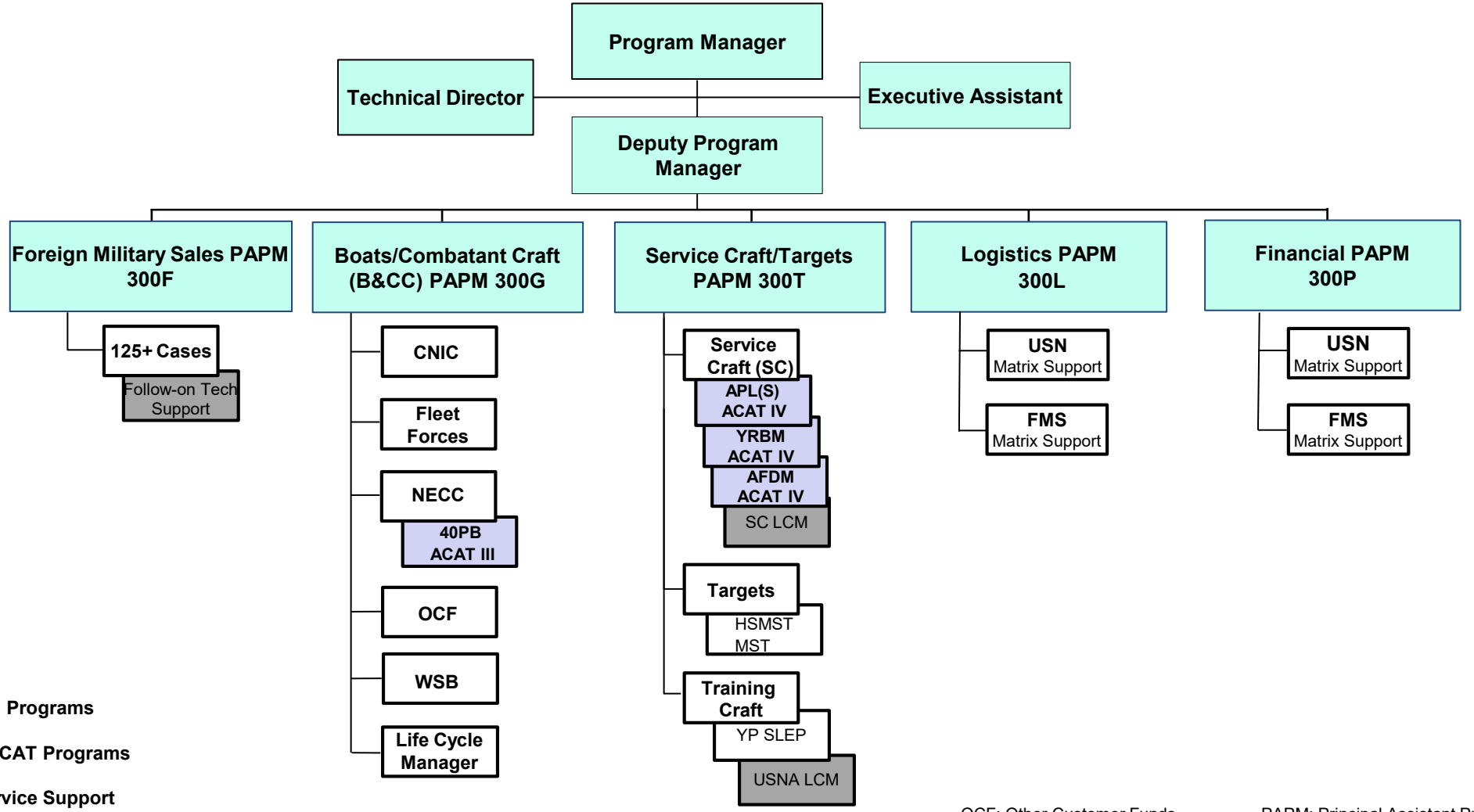
PMS300 Organization Overview



4 = ACAT Programs

0 = Pre-ACAT Programs

= In Service Support

OCF: Other Customer Funds
LCM: Life Cycle Manager
WSB: Waterborne Security Barrier
YP: Yard Patrol
HSMST: High-Speed Maneuvering Surface Target
PAPM: Principal Assistant Program Manager
APL: Auxiliary Personnel Lighter
YRBM: Yard Repair, Berthing & Messing Barge
AFDM: Auxiliary Floating Dry Dock

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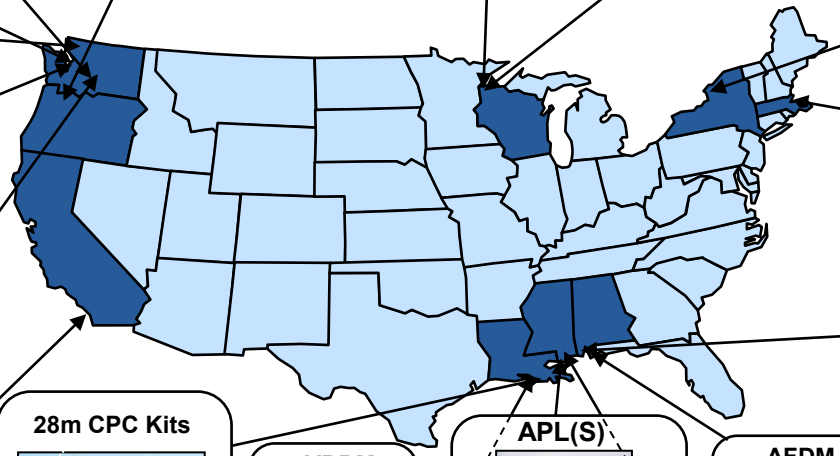
PMS300
Current Acquisition Programs



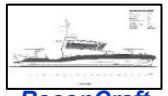
YT Harbor Tug

Dakota Creek Anacortes, WA

MK VI **Apostle**

Safe Boats, Tacoma, WA

38ft PB



ReconCraft Estacada, OR

Workboat Docking

Fraser Shipyard, Superior, WI

FP Medium **OSR Skimmer**

Lake Assault, Superior, WI

OSR BP & OSR UB

FP-S & FP-L

Metal Craft, Cape Vincent, NY

Combatant Craft Medium

Vigor, Vancouver, WA

OSR Skimmer

Kvichak Marine Seattle, WA

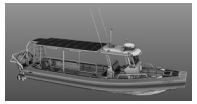
Workboat Large **Workboat Medium**

Snow, Seattle, WA

11m EXP RIB **7m RIB**

RIBCRAFT, Marblehead, MA

NSW 8m SSC **NSW 11m SSC** **USMC AASB**



HSMST **Coastal Fast Response Boats** **Riverine Patrol Boats**

Silver Ships, Theodore, AL

Workboat Medium **65' & 60' Dive Boat** **YTL Harbor Tug**

Modutech Marine, Tacoma, WA

28m CPC Kits

Swiftships, Inc Morgan City, LA

YRBM

Conrad Morgan City, LA

APL(S)

Bollinger Mississippi Shipbuilding Pascagoula, MS

AFDM

Austal USA Mobile, AL

7m RIB **35m Patrol Boat**

Willard Marine, Oceanside, CA *Marine Group, Chula Vista, CA*

36-ft FP-L HSB **40PB** **HSMST-s** **SOUTHCOM NCPV**

Metal Shark Jeanerette, LA *Metal Shark Franklin, LA*

EOD MERC **USCG 11m MSRT**

USMI, Gulfport, MS

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PMS300F
Foreign Military Sales (FMS)

- Cases primarily include sales of Boats, Craft, Equipment, Facility Upgrades, Mobile Repair Teams, and Follow-On Technical Support services

- Current Key Acquisition Programs:
  - MK VI Patrol Boats
  - Combatant Craft Medium (CCM)
  - Near Coastal Patrol Vessel (NCPV)
  - 35m Patrol Boats
  - 28m Coastal Patrol Craft Production Kits
  - Surface Combatant Support
  - 45ft Coastal Fast Response Boat
  - Response Boat Medium
  - Apostle Patrol Boats
  - 38ft Fast Attack Boats
  - 33ft Patrol Boats
  - 11m Naval Special Warfare (NSW) RIBs
  - 11m RIBs
  - 9m RIBs
  - SURCs
  - Multi-Mission Interceptors
  - 7m RIBs

We act as the customer's agent to acquire boats and support equipment

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PMS300G
Boats & Combatant Craft

- Boats & Combatant Craft Acquisition and Life Cycle Management (LCM) services to Navy Expeditionary Combat Command (NECC), U.S. Fleet Forces Command (USFFC), Commander Navy Installations Command (CNIC), Naval Special Warfare (NSW), and Other Customer Enterprises such as Naval Oceanographic Office (NAVO), Naval Facilities Engineering Systems Command (NAVFAC), Naval Undersea Warfare Command (NUWC), U.S. Army, and U.S. Marine Corps (USMC).
- Missions include: High Value Unit escort; Anti-Terrorism Force Protection operations; Search and Rescue, Maritime Interdiction; personnel/cargo transport; environmental control; and ship/submarine repair & maintenance
- Representative Programs by Enterprise:
  - NECC: 40-ft Patrol Boat (40PB; ACAT III); Expeditionary 11m RIB; 9m Explosives Ordnance Disposal Multi-Use Expeditionary Response Craft (EOD MERC); LCM for Patrol Boats and EOD RIBs/Craft
  - USFFC/PACFLT: 7m & 11m Shipboard RIBs; 60-ft Dive Support Boats (DSB), 65-ft DSB with Crane
  - CNIC: Harbor Security Boats (HSB); Workboats (WB); Oil Spill Response Boat; Utility Dive Boats
  - NSW: 8m & 11m Surface Support Craft (SSC) (Training)
  - Other Customer Funds: Offshore Supply Vessels (OSV) & Training Support Vessels (TSV) for USFF, PACFLT, NAVFAC, Range Vessel for NAWC, USCG Special Purpose Craft-Law Enforcement II, Strategic Systems Program (SSP) HSB

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FY23-24 PMS300G Competitive Solicitation Outlook

Summary: Seven (7) Upcoming Solicitations

FY23

- 40-ft Patrol Boat (40PB) follow-on (ACAT III) – QTY 90 total (21 in FY23)
- Oil Spill Response (OSR) BP/UB – QTY 154 total (14 in FY23)
- 60-ft Dive Support Boat (60DSB) – QTY 1
- Range Support Vessel (RSV) – QTY 1

FY24

- 9M EOD MERC– QTY 80 total (15 in FY24)
- Landing Craft Mechanized – QTY 2
- ~250’ Training Support Vessel – QTY 1

Notes:
(1) The above summary represents planned procurements for PMS300 but is not a guarantee or commitment to Industry
(2) All of these procurements are planned as Small Business Set Asides

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40PB Follow-On IDIQ Contract
FY23 Competitive Solicitation Outlook

- **Source Sought:** 09Nov22-09Dec22
- **Firm Fixed Price**
- **Qty 1-2 awards, 7-year, IDIQ contract**
- **Small Business Set Aside**
- **Solicitation Timeline**: RFP release FY23 Q2
- **Qty**: 90 boats over the life of the contract; 5-21 boats per year

GENERAL CHARACTERISTICS

- LOA x Beam x Draft: 40' x 12' x 3'
- Sprint Speed: 35+ knots
- Cruise Speed: 25+ knots
- Installed Power: 5,200 HP
- Range: 200+ NM at full load, cruise speed
- Crew: 5 crew
- Displacement: 33,800 lbs

ARMAMENT

- Crew service weapons 360° coverage
- Remote weapons system
- Ballistic protection

PROPULSION

- 2 x Cummins Diesel Engines
- 2 x Hamilton Water Jets

C4ISR SYSTEMS (Government Furnished Equipment unless noted otherwise)

- Integrated Electronic Navigation Package with Chart Plotter, GPS, Radar, Heading Sensor, and Depth Sounder *(Contractor Furnished Equipment)*
- VHF Marine Band Radio *(Contractor Furnished Equipment)*
- Tactical HF/VHF/UHF Radios
- Satellite Radio System
- Intercom System
- Public Address System *(Contractor Furnished Equipment)*
- C2 Situational Awareness System
- Combat Identification System
- Electro Optical/Infrared Sensor (EO/IR)

Sources Sought location: https://sam.gov/opp/8fcd2bce5ab24b1db4355e8c21db9230/view

Notes:
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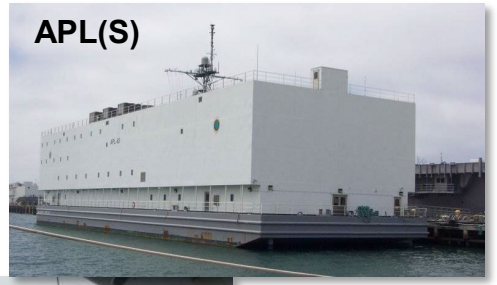
Service Craft and Seaborne Targets

- Service Craft are utilitarian craft not classified as ships or boats providing services to the Fleet in harbors, ports and at sea
- Over 35 types of Service Craft with a total of 344 in service throughout the world with an average age of 40 years old
- Seaborne Targets are used to support weapon systems test and evaluation and Fleet training
- In-Service support includes Inventory Management, Planning Yard services, YP SLEP program, and USNA Lifecycle Support
- Current programs include:
  - AFDM — Auxiliary Floating Dry Dock Medium
  - APL(S) — Berthing Barge
  - HSMST — High Speed Maneuvering Surface Target
  - HSMST-s — HSMST - Streamlined Variant
  - YC/YFN — Utility Barge
  - YON, YWO — Fuel Oil Barge, Waste Oil Barge
  - YP 676 Class — Service Life Extension Program (SLEP)
  - YRBM — Yard Repair Berthing and Messing Barge
  - YT — Harbor Tugboat
  - YTL — Small Harbor Tugboat



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FY23-24 PMS300T Competitive Solicitation Outlook

Summary: Five (5) Upcoming Solicitations

FY23

- Auxiliary Personnel Lighter (Small) (APL(S)) – QTY 2 total (1 per FY starting in FY23)
- Mobile Ship Target (MST) – QTY 1
- High Speed Maneuvering Surface Target (HSMST) – QTY 246 total (posted via GSA e-Buy)

FY24

- Small Harbor Tugboat (YTL) – QTY 3 total (1 per FY starting in FY24)
- Utility Barges (YC/YFN) – QTY 5

Notes:
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FY23-24 PMS 300 Solicitation Access

- Solicitations will be posted via the Procurement Integrated Enterprise Environment (PIEE) Solicitation Module at:
  https://piee.eb.mil

- A vendor registration guide for obtaining access to the PIEE Solicitation Module is posted to the Defense Pricing and Contracting website at:
  https://www.acq.osd.mil/asda/dpc/ce/cap/docs/piee/PIEE_Solicitation_Module_Vendor_Access_Instructions.pdf

- For instructions on how to post an offer, please refer to the Posting Offer demo:
  https://pieetraining.eb.mil/wbt/sol/Posting_Offer.pdf

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Contracts & Inflation

Background

- Most USN and FMS small boats and crafts contracts are Firm-Fixed Price (FFP)
  - Including multi-year indefinite delivery/indefinite quantity (IDIQ) contract type

Issue

- We are currently experiencing a period of abnormal/unusual inflation, resulting in supply chain disruptions and general cost increases

Opportunities

- New Contracts: Potential addition of Multi-Award Contracts competed at the delivery order(s), and/or Economic Price Adjustment (EPA) clause to account "for upward and downward revision of the contract price upon the occurrence of specified contingencies" (Federal Acquisition Regulation (FAR) 16.203-1)
  - For EPA Clauses, Contracting Officers must obtain adequate data to establish the baseline from which adjustments will be made

- Existing Contracts: *Sept 9, 2022: DoD Memo "Managing the Effects of Inflation on Existing Contracts"* (*https://www.acq.osd.mil/dpap/policy/policyvault/USA001773-22-DPC.pdf*)

  1. Accommodations may be reached by mutual agreement of the contracting parties
  2. Also mentions Public Law 85-804, as implemented by Part 50 of the FAR

If an EPA clause is provided, Contractors are required to align proposal inflation assumptions to the EPA clause indices. Currently, the 5 year forward inflation projection is ~0.2% from 2023-2028. If actual inflation is above or below it may result in upward or downward adjustments.

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Questions?